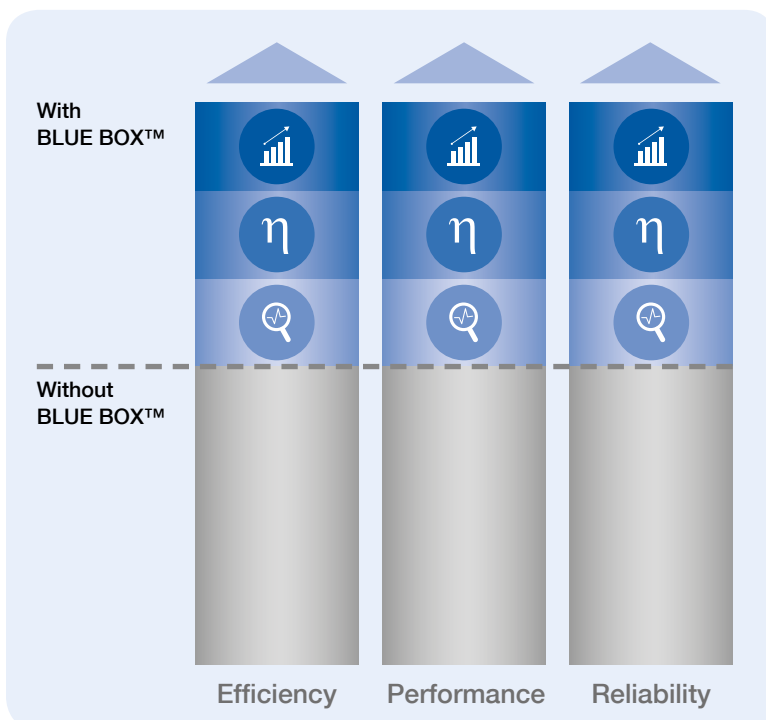




- Near real-time visibility
- More effective processes
- Productivity and reliability increase

The BLUE BOX™ by Sulzer

Efficiency, performance and reliability are key to your success. In today's fast-paced environment, oil and gas, power and water companies are constantly pressured to reduce costs and increase throughput. Sulzer invites you to take your business one step further with the BLUE BOX™, an innovative, integrated and intelligent tool to make your energy efficiency visible and get near real-time pumping challenge identification and solutions.



The BLUE BOX™ by Sulzer is a set of services to help customers optimize their pumps' productivity and reliability. It consists of three modules: firstly the acquisition of the pumping system data, secondly the analysis of these data, and thirdly targeted actions based on the analyzed results. The latter would comprise a wide range of options up to and including modernization of the equipment through retrofit.

The BLUE BOX™ creates value for customers by allowing them to identify in near real-time the bad performing and bad acting pumps, by spending more effectively the allocated retrofit and maintenance budgets and by improving their operations based on energy cost reduction, throughput increase and reliability enhancement.

Get the most out of your assets with the BLUE BOX™

It only takes 3 steps to make energy efficiency visible and gain the most out of your assets.



Data acquisition | to evaluate the actual efficiency and reliability

- Possibility to build on your own data acquisition system by adding variables if needed
- Module easily integrated in your process
- Secure data handling and client access



Data analysis | to identify bad performer and actor pumps

- User-friendly panel providing a complete overview of all relevant data
- Near real-time bad performers and actors identification
- Efficiency and reliability visibility to further optimize current operation



Targeted actions | to modernize equipment through retrofit

- Standard and cost-effective repair or maintenance can be performed
- Your pumping equipment can be replaced
- Customized retrofit with minimal disruption can be implemented



For more information please contact:
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www.sulzer.com

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