

## **Contracted and Engineered Solutions Meeting Your Service Needs**





# Focusing on Customer Needs

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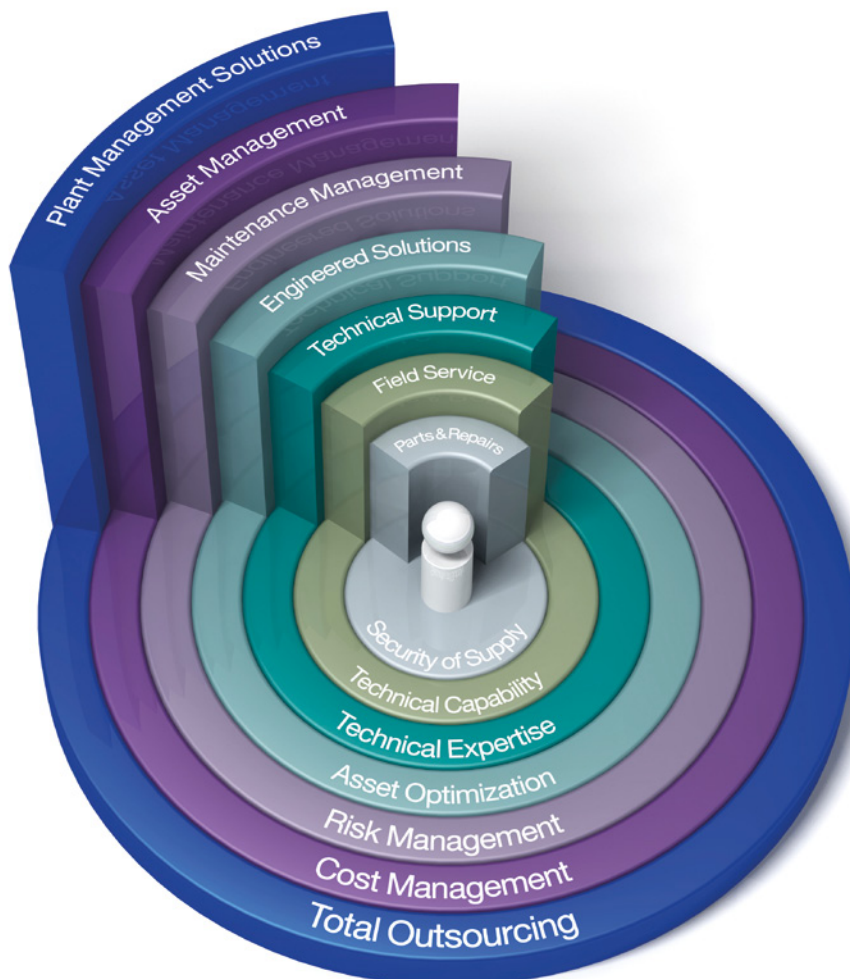
*In offering contracted solutions, Sulzer provides packages designed to meet your specific needs and requirements.*

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## A full range of solutions

Achieving the maximum life and value from your rotating equipment is the key in contractual agreements and engineering solutions. The range of solutions includes term contracts that give you predictable and secure access to specific services. Maintenance contracts provide

packaged solutions covering complete service and supply. Additionally, you receive engineering solutions including equipment supply, relocation, and installation.



# Service Agreements

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*Performance-based service agreements offer reliable plant maintenance solutions that help you manage the through-life costs of your rotating equipment. Clearly defined performance indicators and managed risk transfer ensure that you only pay for solutions that benefit your operations. Correct maintenance of the rotating equipment within your process is key to successful plant operations. Sulzer's flexible long-term service agreements provide a range of technical and commercial options.*

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## Service agreements for

- Gas turbines
- Steam turbines
- Generators
- Compressors and ancillaries
- Motors
- Controls
- Pumps

# Relocations and Refurbishments

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*Relocating installed turbomachinery equipment is usually done in conjunction with a plant sale that includes dismantling, relocation and re-commissioning. In the pre-planning phase, you benefit from our wide technical experience in managing such projects, including rehabilitation and upgrades. Sulzer works with your engineering team to develop bespoke solutions, including budget details so you can make informed decisions. In this way you receive support from conceptual engineering through to project completion.*

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## Relocation and refurbishment for

- Gas turbines
- Steam turbines
- Generators
- Compressors

# Replacement Parts

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*While we focus on extending equipment life, parts often need to be replaced. Sulzer offers design and manufacturing capabilities for new components. OEM and non-OEM parts produced in specialized facilities help to restore or improve the original performance of your equipment. To help simplify your cost control, all supplied parts are supported by a full warranty that can be extended to include part life-cycle guarantees.*

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# Quality and Sustainability

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*We are committed to providing our customers with the best products and services at the highest quality standards in the industry. At all our locations worldwide, we implement certified management systems, according to ISO 9001, ISO 14001 and OHSAS 18001, as an effective way to sustain the continuous improvement of our processes and products.*

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