### Summary Financial Guidance

<table>
<thead>
<tr>
<th>Order Intake</th>
<th>Sales</th>
<th>Operational EBITA</th>
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<tbody>
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<td>2015 Slight decrease</td>
<td>Flat</td>
<td>Flat</td>
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<td>from 2017 No top-line guidance provided</td>
<td>Improve Sulzer profit margins by 4–6 percentage points (assuming no significant top-line erosion)</td>
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1) Adjusted for currency effects
Sulzer is an attractive and sustainable investment opportunity

**Strong fundamentals**
- #1 or #2 positions in long-term attractive markets
- Equipment and services for performance critical applications
- Global footprint with a strong presence in emerging markets
- Diversified business portfolio with high service share
- Strong balance sheet and capital discipline

**Attractive prospects**
- 4 - 6 percentage points profitability improvement from 2017 onwards
- Substantial growth potential in fundamentally attractive markets
- Committed and dedicated management team prepared to deliver

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