

Welcome to Sulzer Pumps in Brazil



Sulzer Pumps' presence in South America and South Africa is consolidated as one business region, with headquarters in Jundiaí, São Paulo. The region has two factories: one in Brazil and one in South Africa. Following extensive investment, the site in Jundiaí, Brazil, has become one of Sulzer Pumps' primary development, manufacturing, and distribution centers. Jundiaí also holds a strategic position within the division as a supplier of finished components and castings from its own foundry.

Sulzer Pumps' manufacturing history in Brazil goes back to 1948, when a new factory was opened in São Bernardo do Campo, a municipality at the southern edge of greater São Paulo, Brazil's biggest city. In 1976, a second site was inaugurated as a foundry in Jundiaí, north of São Paulo. The plant consolidation plan was a milestone that resulted in large investments and in the Jundiaí site becoming a strategic center of development, manufacturing, and distribution at Sulzer Pumps.

Nearly 700 people in various positions are needed to support the activities at Jundiaí and its affiliated service centers and sales offices in Brazil and Argentina. In a privileged geographical location, Jundiaí can be considered an attractive area for both business and employees, with easy access by road or air. It is served by three airports well located in Campinas and São Paulo.

Sulzer Brasil plays a key role in providing engineered pump packages for the segments oil and gas, hydrocarbon processing, power generation, water, and



The new pump assembly hall with its state-of-the-art architecture measures 7200 m².

general industry. The Brazilian government has stated that the extensive new oil reserves discovered off the Atlantic coast (Pre-Salt Province) could turn the country into one of the biggest oil producers in the world. Brazil currently has proven oil reserves of 14 billion barrels, over half of which have been discovered in the past five years.

Sulzer Pumps' success in the oil and gas industry is based on providing reliable high-quality equipment. The products are designed, manufactured, and tested in-house. Sulzer Brasil has its own foundry and the largest pump test facility in the southern hemisphere. The modern foundry produces standard and engineered pump parts, such as impellers made of specifically designed alloys. In-house competence allows Sulzer, as a leading pump manufacturer, to respond to the customer's requirements quickly and efficiently.

Furthermore, Sulzer Pumps is a long-term partner of Petrobras. This Brazilian international energy company, with locations in 29 countries, is the largest company in the southern hemisphere and one of the largest in the world. Sulzer's techni-

cal competence, experience, and advanced technology for casting play a key role in supplying new equipment and associated services.

Sulzer Brasil has supplied pump packages to Petrobras for more than ten oil and gas production platforms and eleven refineries, some including the most critical and largest platforms and FPSO's (floating production storage and offloading) vessels in Brazil. Sulzer has also delivered pumps to some of the country's largest water and wastewater projects. These successes have made Sulzer the leader in the Brazilian oil and gas and hydrocarbon process industry markets and Petrobras one of its largest customers in the world. Through the development of a diesel-hydraulic driven pumping unit for firefighting on off-shore platforms and FPSO vessels, Sulzer Pumps has reinforced its position as the leading pump manufacturer. This year, Petrobras awarded Sulzer Brasil one of the "Best Performance Company of 2008" prizes. This prize further strengthens the customer partnership between the two companies.

Jonas Lessa

Inside the new pump assembly hall at Sulzer Pumps in Brazil.

